



Condor Management Consulting



About Us

Condor Management Consulting is a specialist consultancy providing product innovation methodology and product/service improvement solutions to the financial services industry.

We use sophisticated tools and methodology to apply to strategy; product development and delivery; productivity improvement; and transformation activities relating to products and services.

We approach all our assignments with a pragmatic mindset and quickly seek out the right solutions for your unique situation. We ensure strategic alignment across all key stakeholders and then aid you to swiftly execute on plans.

We understand the disruptive innovation environment and the move to digital products and services. Surprisingly, in our experience customers needs typically don't change that much (eg. they still require loans, transaction services, insurance, wealth protection and creation, treasury and hedging solutions) however their expectations as to how they are served and the prices they are prepared to pay does change. We therefore incorporate modern digital thinking into the way products and services are designed to enable efficient, cost effective and desirable solutions.

Services

- ✓ Product strategy formulation
- ✓ Product innovation and approval methodology
- ✓ Product development and execution
- ✓ Product project delivery
- ✓ Product and service productivity improvement
- ✓ Product and service reviews
- ✓ Business transformation and integration services
- ✓ Plus a range of other specialist services including training, change management as well as regulatory, compliance and risk projects relating to financial services products.



How we work

We strip all challenges back to the core foundations: financial services organisations exist to deliver products and services that their customers desire and value.

We appropriately analyse where the pain points, constraints and opportunities lie, then develop the appropriate solutions to enable organisations to delight their customers by providing successful, valuable products and services. This in turn drives a sustainable profitability model and enables returns to be achieved by all stakeholders.

You can count on us being in tune with your needs and requirements. We are able to fill capacity and capability gaps in your organisation and can scale to your needs as required, as we are affiliated with select leading consultancies. Under this modern approach to consulting, you will only be paying for the services that you actually require, rather than being forced to buy a suite of services as with many other consultancies.

We guarantee that the work will only be undertaken by the senior, experienced, consultants that you actually agree to engage.

You can count on us being upfront with you and we will not waste your valuable time and money on things that we believe will not work.

Why choose us ?

- ✓ We are highly experienced specialists in the field of innovation, transformation and productivity improvement.
- ✓ We have worked on and delivered hundreds of successful new products and process improvements over our working careers.
- ✓ As we have specific domain knowledge in financial services we know how to hit the ground running, with a solid understanding of how to work with your people, processes and systems to deliver the best possible solutions.
- ✓ We are pragmatic and constantly look for innovative ways to add immediate value to your business.
- ✓ We have a track record of being able to turn ideas into successfully delivered products and services.

Our mantra is that our success depends on your success and we never rest until we have successfully delivered on our brief.



For further information or enquiries:

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